

Message Text

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PAGE 01 NAIROB 02501 261038Z

60

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
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R 260901Z MAR 75
FM AMEMBASSY NAIROBI
TO USDOC WASHDC
INFO SECSTATE WASHDC 2068

UNCLAS NAIROBI 2501

E. O. 11652: N/A
TAGS: BFOL, KE
SUBJ: WTDR - SAFARI AIR SERVICE LIMITED

REF: USDOC 03058

1. P.O. BOX 41951, WILSON AIRPORT, NAIROBI. CABLE
"ATOMIC NAIROBI". TELEX 22512, PHONE: 27225
MR. D.J. LEONARD, MANAGING DIRECTOR.

2. LARGE FIRM INCORPORATED IN KENYA IN 1946. AUTHORIZED
CAPITAL OF \$857,143 WITH PAID UP CAPITAL OF \$427,105.
EMPLOYEES 104. ANNUAL VOLUME OF BUSINESS OVER
\$2,600,000. THEY ARE ENGINEERS AND AIRCRAFT CHARTER
OPERATORS, IMPORTERS, RETAILERS, AGENTS AND DISTRIBUTORS
OF AIRCRAFT, AIRCRAFT ENGINES, PARTS AND EQUIPMENT,
AVIATION PRODUCTS AND NAVIGATIONAL SYSTEMS. THE
COMPANY MAINTAINS A LARGE WORKSHOP FOR REPAIR AND
SERVICING VARIOUS TYPES OF AIRCRAFT AND STOCK A LARGE
QUANTITY OF SPARE PARTS AND ACCESSORIES TO
INSURE PROMPT SERVICE. SELL IN KENYA, UGANDA,
TANZANIA AND NORTH OF ZAMBEZI RIVER.

3. FINANCIAL REFERENCE: COMMERCIAL BANK OF AFRICA LIMITED,
P.O. BOX 45136, NAIROBI. TRADE REFERENCE: CESSNA
AIRCRAFT COMPANY, P.O. BOX 1521, WICHITA, KANSAS 67201.

4. FOREIGN FIRMS REPRESENTED: CESSNA AIRCRAFT CO.,
P.O. BOX 1521, WICHITA, KANSAS 67201, AIRCRAFT,
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1952; CESSNA CITATION, P.O. BOX 1107, WICHITA,

KANSAS, AIRCRAFT (BIZJET), 1972; GLOBAL NAVIGATION INC,
27401 CRENSHAW BLVD., TORRANCE, CALIFORNIA,
NAVIGATIONAL SYSTEMS, 1972; ROLLS ROYCE MOTORS,
AIRCRAFT ENGINE DIVISION U.K., AIRCRAFT ENGINE, SPARES,
1964.

5. HEAD OFFICE, AIR CHARTER, TOURS, AIRCRAFT MAINTENANCE
WORKSHOP AND FLYING INSTRUCTION SERVICE OF THE COMPANY
ARE AT WILSON AIRPORT, NAIROBI. FIRM ACTS AS AGENT
AND DISTRIBUTOR OF THE PRODUCTS LISTED IN THE REPORT AND
ITS SALES RECORD IS CONSIDERED GOOD. COMPANY'S
MANAGEMENT REPORTED TO BE RELIABLE. LOCAL BANK REPORTS
FAVORABLE. RECOMMENDED AS TRADE CONTACT FOR U.S. FIRMS.

6. 03/75.
MARSHALL

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